



 **GUNTHER SALT COMPANY**
ICE CONTROL PRODUCTS

GUNTHER SALT COMPANY

Gunther Salt Company has been owned and operated by the Gunther family since 1902. We have stood the test of time by doing what we do best — serving our customers with the highest quality salt products that can be found in the United States.

Located near the banks of the Mississippi River, we're able to unload our rock salt barges year-round without disruption. Our location ensures a steady supply of our most well-recognized product — Premium Rock Salt™ Louisiana Grade #1, available in 50# and 25# bags. Effective to -5°F, our Heat Blast™ is available in 50# and 25# bags. We've recently added a colored product to our line up — Blue Blast™ — which is offered in a 50# bag.



Our production facility's footprint — 14 acres on the Mississippi River with 34,000 square feet of dome storage, 130,000 square feet of warehouse space and two automated packaging lines — gives us the resources to package and store products for our customers. These assets enable us to service our customers with a full line of ice control products.

Gunther can make deliveries within 72 hours, allowing our customers to get re-stocked with ice melt in time for the next winter event. Weather permitting, our local distributors routinely receive product the same day the product is ordered. Our Gunther "Winter Crew" pride themselves on loading trucks quickly for either pickup or delivery, even during winter storms. We do it faster and safer than the competition ... more than a century of experience is what gives us our edge.

Why choose Gunther Salt?

- **Accessibility:** immediate interaction with our sales team via phone and/or email
- **Capacity:** two fully-automated packaging lines to produce quality controlled products
- **Facilities:** production and storage of over one million bags of ice melt annually
- **Experience:** let our century of expertise help you make the best purchase decision
- **Value:** high quality products at competitive prices



PREMIUM ROCK SALT Available in 50# and 25# bags

FEATURES

- We were the first company to ship Louisiana rock salt into St. Louis and it continues to be the cleanest and easiest ice control salt to spread.
- Premium Rock Salt is offered in 25# bags for our retail customers and 50# bags for the professional contractor.
- By screening our Premium Rock Salt before packaging it, we ensure that our product will flow smoothly out of spreaders rather than cake-up like other mined salt.

BENEFITS

- More readily available and less expensive than other ice melt products. It's also easy to store, easy to spread, non-toxic (harmless to skin and clothing) and safe for the environment when used and stored properly.
- Typically 98.6% pure salt — the purer the salt, the more effective it is at melting snow and ice fast!
- Salt is the most inexpensive and safest product for melting snow and ice.



HEAT BLAST PREMIUM ICE MELTER Available in 50# and 25# bags

FEATURES

- Heat Blast Premium Ice Melter (formerly known as Heat Wave) has been a best-seller since its introduction in 2008.
- Contains a unique blend of magnesium chloride, potassium chloride and sodium chloride.
- Heat Blast Premium Ice Melter is an economical performer that is also less harmful to grass and shrubs because it contains two fertilizers.

BENEFITS

- Effective down to -5°F.
- A very cost-effective alternative for the contractor who wants an aggressive ice melt product at a reasonable price.
- 25# bag includes an ergonomically-friendly handle for consumers.
- Lower application rates due to the accelerating melting power of magnesium chloride.
- Prevents tracking, helping keep lobby areas clean, and is also pet friendly.



BLUE BLAST PREMIUM ICE MELTER Available in 50# bags

FEATURES

- Contains Louisiana rock salt, liquid magnesium chloride with corrosion inhibitor and our Blue Dye formula.
- Available in a 50# bag, it's the ideal ice melt product for the independent contractor with responsibilities for clearing passageways in parking lots, sidewalks and other walkway areas with high pedestrian traffic.
- The liquid magnesium chloride powers Blue Blast to melt at lower temperatures than salt alone. This product's corrosion inhibitor reduces wear and tear on equipment.

BENEFITS

- Effective down to -5°F
- The water soluble, blue dye allows user to see where the product has been spread.
- Requires lower application rates due to its composition and is safe for pets.
- Magnesium chloride component significantly reduces tracking.

Let our tangible assets add value to your business

Experienced Manufacturing since 1902

- **A century of practice** GSC has been practicing and perfecting manufacturing and distributing of the highest quality salt products since 1902.
- **Product sizes and capabilities** Two automated packaging lines with 25#, 40#, 50# and 80# and Tote packaging capabilities.

Premium Protection for Premium Products

- **164,000 square feet of protection** Let us protect the product until it's ready to be used with our 34,000 square feet of bulk storage and 134,000 square feet of warehouse space.
- **Sourced premium products with premium performance** Calcium chloride and magnesium chloride offer premium performance in the coldest conditions.

Outstanding Facilities

- **Location, location, location** Ideally located along the Mississippi River and major railway lines — and near the confluence of four interstate highways.
- **Product-in/Product-out** From in-bound barge and rail salt shipment to our various transportation trucks, GSC streamlines products from the plant to the customer.

Superior Service from a Seasoned Team

- **72-hour turnaround times** Orders are processed and delivered within 72 hours — local distributors often receive same day deliveries.
- **Loading capabilities** Our well-trained team loads a variety of trucks in any weather, quickly and safely.
- **Human touch** Call or email us to experience Gunther's personal service.

CALCIUM CHLORIDE PELLETS

Available in 50# and 25# bags

FEATURES

- Pelletized shape delivers optimum spreading and coverage — bores through surfaces that have been iced over and melt in extreme cold.
- Melts snow and ice in conditions down to -25°F.
- One pound of calcium chloride generates 290 BTUs as it dissolves — enough to raise the temperature of one gallon of water by 35°F.

BENEFITS

- Attracts and retains moisture and releases heat as it dissolves, making it one of the fastest acting ice melt products on the market.
- Calcium chloride also has long-lasting effects as the solution resists evaporation, allowing it to remain as an effective brine even as dilution occurs.
- An ideal product to fight re-freezing at extremely low temperatures.



MAGNESIUM CHLORIDE PELLETS

Available in 50# bags

FEATURES

- Pellet shape allows the product to be spread easily.
- Melts snow and ice down to -15°F.
- Product absorbs water easily and therefore must be kept dry and sealed in temperature-controlled storage areas.

BENEFITS

- Magnesium chloride is a natural fertilizer which, if used as directed, will not harm vegetation.
- Pellet shape allows it to bore through surfaces that have been iced over in extreme winter conditions.
- Product is non-toxic and presents no unusual hazards to people or pets.



ROAD RUNNER ICE MELT

Available in 10# bags

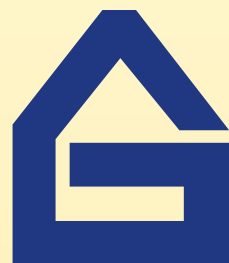
FEATURES

- Road Runner Ice Melt is an economical product consisting of a mixture of sodium chloride, magnesium chloride and calcium chloride.
- Both the calcium chloride and magnesium chloride come in pellet form which makes the product easy to spread.
- 10# bag is an ergonomically safe size for the retail customer to handle.

BENEFITS

- Effectively melts snow and ice to -15°F.
- Melts snow and ice quickly as the two fertilizers generate melting heat almost immediately upon contact.
- Blended product also requires fewer applications than most other products due to the strong melting power of its three chlorides.





**GUNTHER
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